

# PLAYER MAP X-RAY

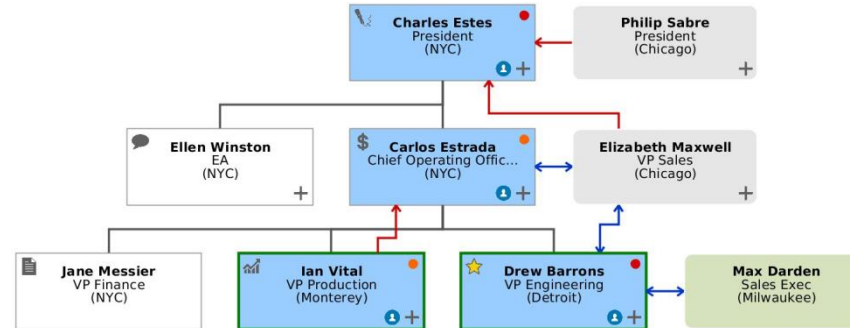
## Only 3 steps to success using PMX as your sales dashboard

1. See the Player Maps that you want to see

Folders & Player Maps		Create New Folder...	Create New Player Map...
Solo			
Acme		Shared by Scott	Action...
Acme_Vista_1_\$250K_7.31.17	(06/05/2017 04:02 PM)	View Following	Action...
Acme_Vista_2_\$1.3M_9.1.17	(06/05/2017 04:03 PM)	View + Follow	Action...
Acme_Vista_3_\$700K_11.15.17	(06/05/2017 04:03 PM)	View Unfollow	Action...
Monique			Action...
Top_10			Action...

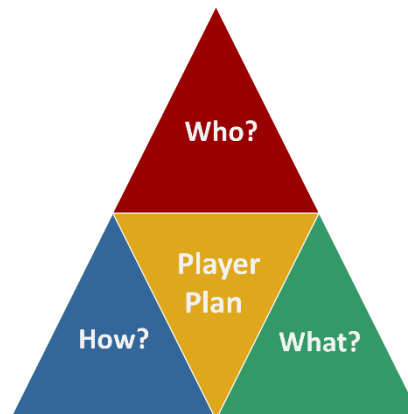
[Share & Team Edit](#) Player Maps – collaborate on the Player Maps you want to see...it is your choice

2. Check how your team is bridged with clients



Ensure it is a [Player Map](#) not an org chart, confirm your team has Champions and bridges on 1 page

3. Coach Player Plans to increase win rate



Coach to client [Player Plans](#) for a winning strategy – PMX e-mails your coaching tips to save time

Check [PMX IQ tab](#) for coaching ideas – **Print IQ** to use as your coaching script

If questions, ping us at [pmx@playermap.com](mailto:pmx@playermap.com) or 1.414.921.2550