

# PLAYER MAP X-RAY

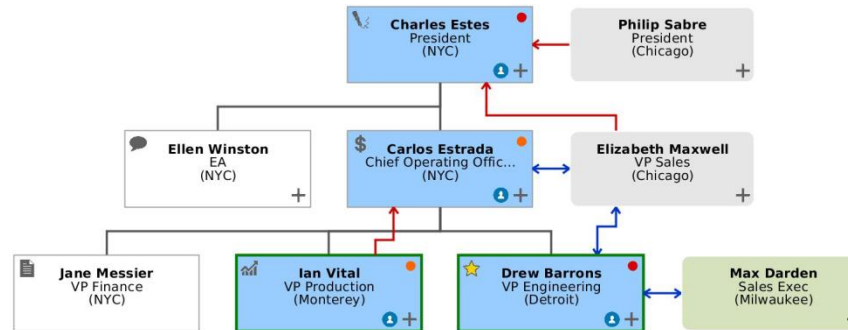
Only 3 steps to success using PMX as your sales dashboard

1. See the Player Maps that you want to see

Folders & Player Maps		Create New Folder...	Create New Player Map...
Solo			
Acme	Shared by Scott	Action...	
Acme_Vista 1. \$250K. 7.31.17 (06/05/2017 04:02 PM)	View Following	Action...	
Acme_Vista 2. \$1.3M. 9.1.17 (06/05/2017 04:03 PM)	View + Follow	Action...	
Acme_Vista 3. \$700K. 11.15.17 (06/05/2017 04:03 PM)	View Unfollow	Action...	
Monique		Action...	
Top 10		Action...	

Organize your [folders](#) by sales or client names – review the Player Maps you want to see or follow...it is your choice

2. Check how your team is bridged with clients



Ensure it is a [Player Map](#) not org chart, confirm your team has Champions and bridges – see your sales plan on 1 page

3. Coach Player Plans to increase win rate



Coach to [Player Plans](#) for a winning strategy – PMX will e-mail your coaching tips to help save you time & energy

If questions, ping us at [pmx@playermap.com](mailto:pmx@playermap.com) or 1.414.921.2550