

PLAYER MAP X-RAY

Only 3 steps to success using PMX as your sales dashboard

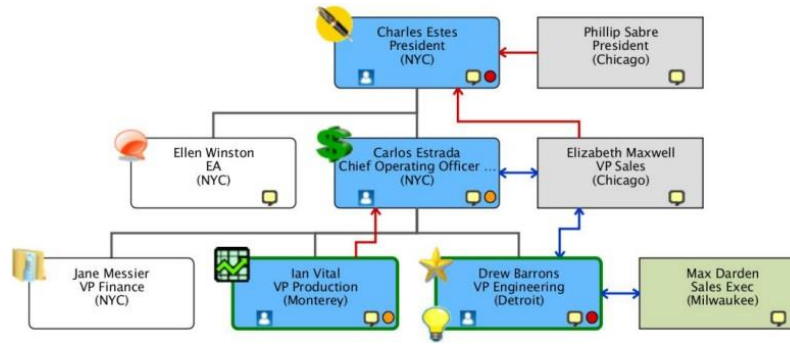
PLAYER MAP X-RAY

Folders & Player Maps		Create New Folder...	Create New Player Map...
Solo			
Acme	Shared by Scott	Action...	
Acme_Vista_1_\$250K_4.15.14 (01/24/14 by Scott)	View	Following	Action...
Acme_Vista_2_\$1.3M_5.30.14 (01/24/14 by Scott)	View	+ Follow	Action...
Acme_Vista_3_\$700K_11.15.14 (01/24/14 by Scott)	View	Unfollow	Action...
Monique		Action...	
Top_10		Action...	

1. See the Player Maps that you want to see

Organize your [folders](#) by sales or client names – review the Player Maps you want to see or follow...it is your choice

2. Check how your team is bridged with clients



Ensure it is a [Player Map](#) not org chart, confirm your team has Champions and bridges – see your sales plan on 1 page

3. Coach Player Plans to increase win rate



Coach to [Player Plans](#) for a winning strategy – PMX will e-mail your coaching tips to help save you time & energy

If questions, ping us at pmx@playermap.com or 1.414.921.2550